# NORTHEAST HOSPITAL

# **2015 Hospital Profile**

Beverly, MA & Gloucester, MA Community Hospital Northeastern Massachusetts

Northeast Hospital, which includes Addison Gilbert Hospital and Beverly Hospital campuses, is a nonprofit community hospital located in the Northeastern Massachusetts region. It is among the larger acute hospitals in Massachusetts, and has been a member of the Lahey Health System since 2012. Inpatient visits at the hospital increased 2.8% from FY11 to FY15, while the median inpatient discharges among peer cohort hospitals decreased 4.8%. Northeast Hospital earned a profit each year from FY11 to FY15, with a total margin of 3.9% in FY15; this was slightly higher than the 3.4% median for its peer cohort.

# Overview / Size

Hospital System Affiliation: Lahey Health System Change in Ownership (FY11-FY15): Lahey Health - 2012 404, among the larger acute hospitals Total Staffed Beds: % Occupancy: 68.7%, > cohort avg. (64%) CHART<sup>↑</sup>, ICB<sup>θ</sup> Special Public Funding: Trauma Center Designation: Adult: Level 3 Case Mix Index: 0.80, < cohort avg. (0.81); < statewide (1.00)

# **Financial**

Inpatient NPSR per CMAD:	\$10,396
Change FY14-FY15:	2.9%
Inpatient:Outpatient Revenue in FY15:	37%:63%
Outpatient Revenue in FY15:	\$160,836,630
Change FY14-FY15:	4.0%
Total Revenue in FY15:	\$351,529,005
Total Surplus (Loss) in FY15:	\$13,882,951

# **Payer Mix**

Public Payer Mix:	61.9% (Non-HPP* Hospital)
CY15 Commercial Relative Price:	0.87
Top 3 Commercial Payers:	Blue Cross Blue Shield of MA
	Harvard Pilgrim Health Care
	Tuffe Health Dlan

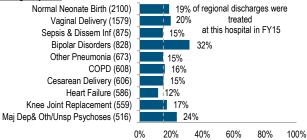
### Utilization

Inpatient Discharges in FY15:	21,803
Change FY14-FY15:	0.7%
Emergency Department Visits in FY15:	64,227
Change FY14-FY15:	2.4%
Outpatient Visits in FY15:	169,463
Change FY14-FY15:	2.2%

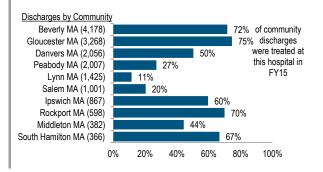
Quality	
Readmission Rate in FY15:	17.3%
Change FY11-FY15 (percentage points):	-0.1%
Early Elective Deliveries Rate (Jan 2015-Jun 2016):	0.0%

What were the most common inpatient cases (DRGs) treated at the hospital in FY15? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG

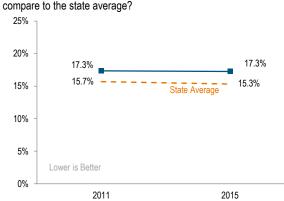


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

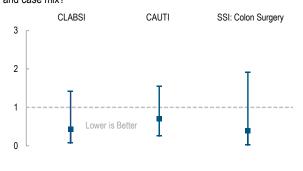


What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?

--- Hospital (21,803) = 15% of total regional discharges



How many central line-associated blood stream infections (CLABSI). catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



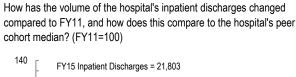
For descriptions of the metrics, please see the technical appendix

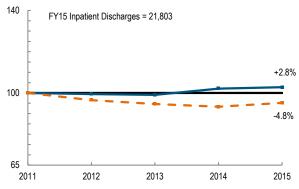
# 2015 HOSPITAL PROFILE: NORTHEAST HOSPITAL

## Cohort: Community Hospital

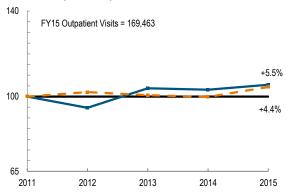
Patient Revenue Trends



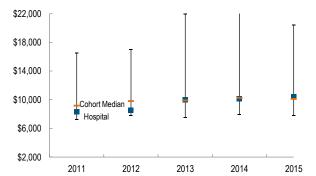




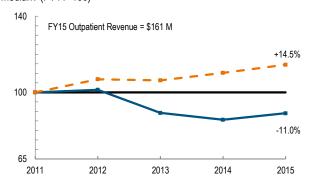
How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

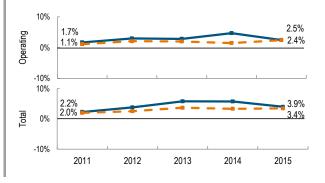


How have the hospital's total revenue and costs changed between FY11 and FY15?

# Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 316	\$ 330	\$ 321	\$ 333	\$ 346
Non-Operating Revenue	\$ 2	\$ 3	\$ 10	\$ 3	\$ 5
Total Revenue	\$ 318	\$ 333	\$ 331	\$ 337	\$ 352
Total Costs	\$ 311	\$ 320	\$ 312	\$ 317	\$ 338
Total Profit (Loss)	\$ 7.1	\$ 12.6	\$ 19.1	\$ 19.2	\$ 13.9

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.



<sup>&</sup>lt;sup>6</sup> For more information on Infrastructure and Capacity Building (ICB) special funding, please contact the Massachusetts Executive Office of Health and Human Services (EOHHS).

<sup>\*</sup> High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.

<sup>^</sup> For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).